

Magellan Infrastructure Fund (Unhedged)

ARSN: 164 285 830

Key Facts

Portfolio Manager	Gerald Stack
Structure	Global Listed Infrastructure Fund (Unhedged)
Inception Date	1 July 2013
Management & Administration Fee ¹	1.05%
Buy/Sell Spread ¹	0.15%/0.15%
Fund Size	AUD \$105.5 million
Performance Fee ¹	10.0% of the excess return of the Units of the Fund above the higher of the Index Relative hurdle (UBS Developed Infrastructure and Utilities Net Total Return Index (AUD) and the Absolute Return Hurdle (the yield of 10-year Australian Government Bonds). Additionally, the Performance Fees are subject to a high water mark.

¹All fees are exclusive of the net effect of GST

AUD Performance²

	Fund (%)	Index (%) ³	Excess (%)
1 Month	1.7	3.4	-1.7
3 Months	2.5	3.2	-0.7
6 Months	5.6	9.0	-3.4
1 Year	20.6	21.2	-0.6
Since Inception (% p.a.)	19.6	19.4	0.2

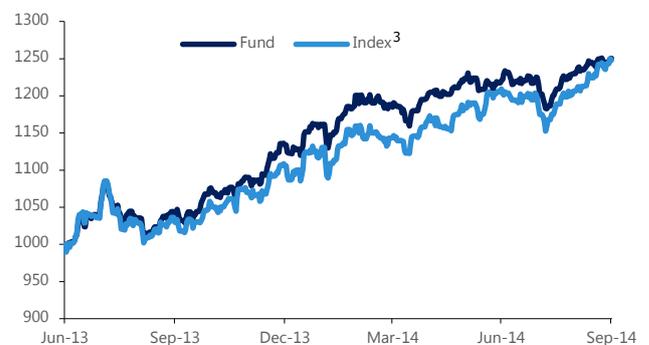
Top 10 Holdings

		% of Fund
Transurban Group	Toll Roads	8.4
Atlantia	Toll Roads	6.3
National Grid	Transmission and Distribution	6.3
SES	Communications	6.1
Crown Castle International	Communications	6.0
Fraport	Airports	5.3
Enbridge	Energy Infrastructure	4.7
Zurich Airport	Airports	4.7
Sydney Airport	Airports	4.4
Auckland Airport	Airports	4.0

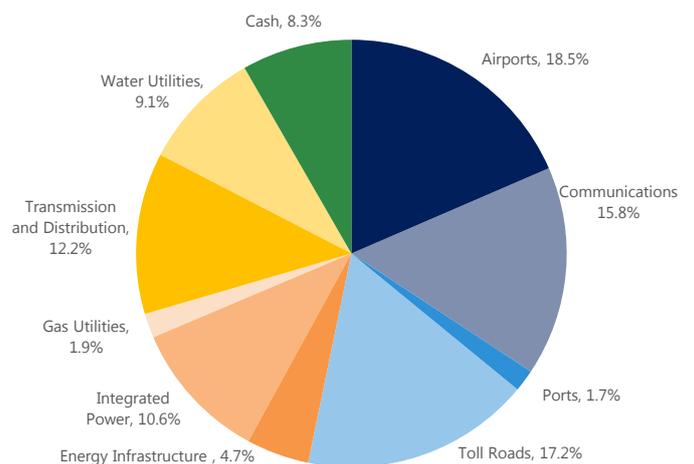
Regional Breakdown

	% of Fund
North America	31.6
Europe Ex-UK	26.2
United Kingdom	11.5
Developed Asia	0.1
Emerging Markets	3.8
Australia	14.3
New Zealand	4.0
Other	0.2
Cash	8.3
Total	100

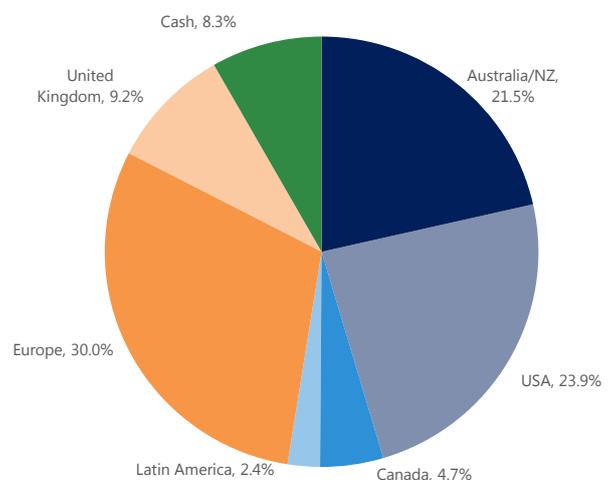
Performance Chart growth of AUD \$1,000²



Industry Breakdown



Country Exposure by Domicile of Listing⁴



²Calculations are based on exit price with distributions reinvested, after ongoing fees and expenses but excluding individual tax, member fees and entry fees (if applicable). Fund Inception 1 July 2013.

³UBS Developed Infrastructure and Utilities Net Total Return Index (AUD).

⁴Calculated on a domicile of asset basis

Important Information: Units in the Magellan Infrastructure Fund (Unhedged) (Fund) are issued by Magellan Asset Management Limited (ABN 31 120 593 946, AFS Licence No 304 301). Past performance is not necessarily indicative of future results and no person guarantees the future performance of the Fund, the amount or timing of any return from it, or that it will achieve its investment objective. This material has been provided for general information purposes and must not be construed as investment advice. This material has been prepared without taking into account the investment objectives, financial situation or particular needs of any particular person. Investors should consider obtaining professional investment advice tailored to their specific circumstances and should read the relevant Product Disclosure Statement (PDS) prior to making any investment decisions. The PDS is available at www.magellangroup.com.au or can be obtained by calling 02 8114 1888.

Performance

During the September 2014 quarter, the Magellan Infrastructure Fund (Unhedged) (MIFU) generated a return after fees of +2.5%, 0.7% less than the benchmark UBS Infrastructure & Utilities Index return of +3.2%. This brought the 1 year return for MIFU to 20.6%.

During the quarter two changes were made to the portfolio. US energy utility Alliant Energy and Italian gas utility Snam SpA were both removed as a result of share price appreciation to levels materially exceeding Magellan's valuation. The portfolio held 28 stocks at the end of the quarter. The pie charts on the first page show the sector and regional exposures of the fund at the end of the September 2014 quarter.

During the quarter, the cash holding of the fund was increased to approximately 8% (in line with a similar increase in the Magellan Global Fund) reflecting our concerns with global bond market developments (discussed further below).

Magellan considers that there is an elevated probability that the compression in risk premia that has occurred across multiple asset classes over the last 18 months will unwind over the medium term, as the US Federal Reserve ends Quantitative Easing and investors focus on a normalisation of US interest rates. As a result, the decision was made to raise the Fund's cash weighting to increase its defensiveness during the period.

The best performing stocks in the MIFU portfolio during the quarter were Dutch oil & chemical tank storage company Vopak (Total Shareholder Return (TSR) of +19.7%), Zurich Airport (TSR of +10.0%), US mobile phone tower company Crown Castle International (+8.9%) and Canadian oil & gas pipeline company Enbridge (+6.6%).

MIFU's utility exposures were a drag on performance with both water and energy utilities down over 3% for the quarter. Most of this fall occurred in the last month as investor sentiment was impacted by rising bond yields in the USA. Magellan believes there may be further weakness in utility share prices over coming months but we are confident that the regulatory regimes to which the fund's utilities are exposed will provide adequate protection (albeit with some regulatory lag) to the impact on those businesses of higher interest rates. Additionally, many of Magellan's utility holdings in the US have the capacity to increase dividends because of declining capex requirements, which will help mitigate the effects of rising rates. Notwithstanding, we have reduced the holdings of US utilities from a peak of almost 43% of the portfolio in 2011 to under 17% at the current time.

In terms of stocks included in the benchmark index but excluded from Magellan's universe of investable stocks, the unregulated power generation market again performed poorly delivering an average TSR of -5.6% while French construction and toll road company, Vinci, delivered a TSR of -15.7%. Countering those falls were strong performance from Korean utilities (average TSR of +23.7%) and Japanese stocks (TSR of +4.4%). Stocks in these two markets have been particularly poor performers over recent years.

MIFU's returns by sector and region are shown in the following graphs.

Figure 1: Regional returns – September 2014

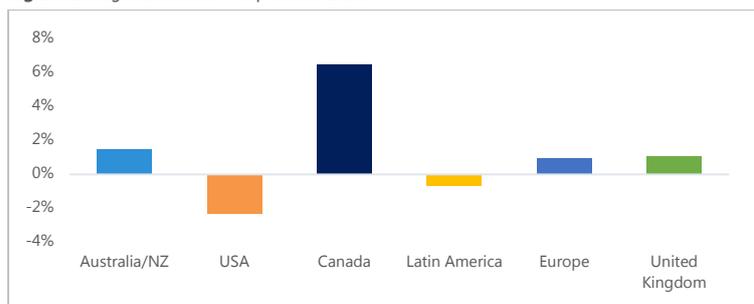
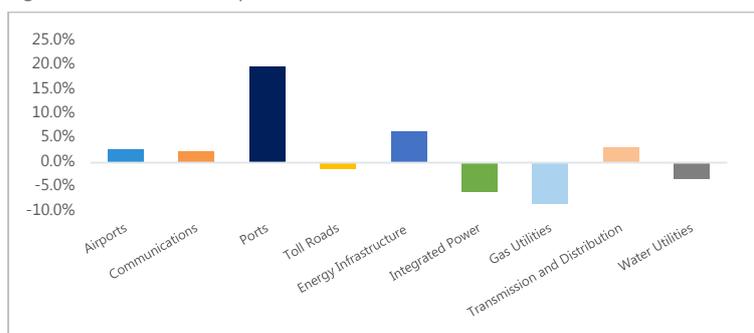


Figure 2: Sector returns – September 2014



Investment in Telecommunication Towers

Communications towers are structures designed to hold communications equipment for wireless applications such as mobile telephony, television, radio, public safety communications networks and so on. The focus of Crown Castle International, the US-listed tower owner held in the MIFU portfolio, is facilitating the transmission of mobile telephony and data.

Growth Market

Demand for mobile data is very strong, driven by widespread adoption of smartphones and tablets. Humans have a seemingly insatiable desire for increased connectivity. Cisco estimated that in 2013:

- Global mobile traffic grew 81%. 45% of global mobile traffic was offloaded to WiFi networks or femto cells, without which traffic would have grown by 98%.
- Smartphones represented 27% of mobile handsets but 95% of mobile handset traffic.
- 4G devices represent just 3% of all mobile connections, but 30% of the mobile traffic.
- The average mobile-connected tablet generates 2.6x more traffic than the average smartphone, and the average mobile-connected laptop 4.6x.
- Video represented over 50% of mobile traffic.

Cisco is forecasting mobile data traffic expands 11 times between 2013 and 2018, representing a compound annual growth rate of 61%. This is from a combination of increased penetration of mobile-connected devices and increased data use per device.

The only way that telecommunications companies can meet this demand is with improved technology, more spectrum, or more cell sites. Given the scale of the demand increase and the limitations of the laws of physics, growth in cell sites (situated on towers or other structures) is an absolute certainty.

Towers are Critical

Wireless transmission equipment can be placed on any structure. However, as signals degrade when faced with obstacles like buildings and trees, the best results are typically achieved when equipment is placed high above the clutter level. This is where towers come in. Tower-mounted wireless equipment is known as a macro cell site for its wide footprint relative to other "small" cells. Wireless towers are generally the least expensive way for a carrier to achieve broad coverage over a given geographic area.

As mobile telephony became possible, carriers first built their own towers to hold only their own equipment. Later, independent wireless tower companies built towers on which they co-located multiple carriers, making it cheaper for each carrier. At the same time, each new tenant provides very high incremental margins to the tower owner, generating strong returns and free cash flow as more tenants use the tower.

Carriers typically choose a tower based solely on location to improve coverage or capacity of their wireless networks. There is typically little competition between existing towers. In addition, it is very difficult to build new towers due to local community opposition, providing an effective barrier to entry. Very few new towers are being built in the US.

Once equipment is mounted on a tower, it is very costly for a carrier to switch due to the actual moving costs and the fact that one transmitter cannot be moved in isolation without impacting overall coverage and therefore the potential need to move adjacent equipment. Reflecting the long term importance of towers to network integrity, carriers typically enter 10 year contracts for new equipment installations.

MIFU's exposure to this sector is achieved through its holding in Crown Castle International (CCI). This is a top 10 holding for the fund. CCI owns 31,500 communications towers in the US and Australia. While its towers hold an average of 2.4 tenants per tower, CCI notes that every tower can support at least one more tenant at little incremental cost.

Outlook and Strategy

MIFU seeks to provide investors with attractive risk-adjusted returns from the infrastructure asset class. It does this by investing in a portfolio of listed infrastructure companies that meet Magellan's strict definition of infrastructure at discounts to their assessed intrinsic values. We expect that MIFU should provide investors with real returns of approximately 5% to 6% over the longer term.

We believe that infrastructure assets, with requisite earnings reliability and a linkage of earnings to inflation, offer attractive, long-term investment propositions. Furthermore, given the predictable nature of earnings and the structural linkage of those earnings to inflation, the investment returns generated by infrastructure assets are different from standard asset classes and offer investors valuable diversification when included in an investment portfolio. In the current uncertain economic and investment climate, the reliable financial performance of infrastructure investments makes them particularly attractive and an investment in listed infrastructure can be expected to reward patient investors with a three to five year timeframe.